

Solutions



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14,648 RSF

Communities In Schools

Challenge

- Communities In Schools was currently leasing 11,000 sq. ft. of office space, and needed to expand to accommodate growth.
- Communities In Schools comprised from two groups, Communities In Schools of Georgia and Communities In Schools of Atlanta. Each group was benefitting from shared office expenses.
- Find available office space in close proximity to their current location that would meet the needs of both groups, yet give them separate identifies.
- Their existing location was slated to be razed and redeveloped, forcing Communities In Schools to find another location.

Services

- Tenant Representation
- Development and distribution of customized Request For Proposal (RFP) to eleven potential buildings that fit the model.
- Creation of a competitive environment for their tenancy.

Results

- Successfully negotiated a “below market” lease in a Class B property within one block of existing location.
- Satisfied both Communities In Schools of Georgia and Community In Schools of Atlanta with the new location, which will help both groups to benefit from shared office expenses.
- Community In Schools increased their office space by 31% to accommodate growth for both groups.